


Oregon Engages Palisade Compliance to Resolve Oracle Dispute

BACKGROUND

Palisade Compliance is known for world-class audit defense services when governments and private sector companies are being audited by Oracle. If you need to stand up to Oracle, you need Palisade Compliance by your side. However, in addition to our expertise defending our clients from Oracle audits, Palisade is also the premiere provider of Oracle dispute resolution services for those locked in battle with Oracle and looking for a favorable settlement. No client exemplifies this work as much as the State of Oregon and how they worked with Palisade Compliance to conclude their long legal battle with Oracle.

PROBLEM

Unlike many Palisade engagements, the issues surrounding the work with the State of Oregon did not center around a licensing dispute. Rather, Oracle and Oregon were at odds over a failed ERP project. Specifically, the issue was the disastrous implementation of the Cover Oregon program as part of the Affordable Care Act. Everyone knew the implementation did not go well. Oregon blamed Oracle for the failure, and Oracle blamed Oregon for the failure. The conflict reached a point where there were multiple lawsuits filed by each side. They were not only suing each other, but they were personally suing the Oregon Governor and Oracle CEO. The state's lawsuit claimed that Oracle was engaged in fraud and racketeering. It couldn't have been a more acrimonious situation. At the peak of this animosity, the State of Oregon engaged Palisade Compliance through outside counsel to find a path to resolve the issues and provide Oregon with the products and services they needed to service their citizens, and not break the bank.

SOLUTION

Within a very short time, Palisade Compliance was able to help the state build a settlement plan to resolve these issues once and for all. Working with outside counsel, Palisade Compliance guided our client through the process until the State of Oregon received the settlement proposal they found most favorable. In the end, the State of Oregon received software and services valued at over \$100m, including a 6 year no-license-cost ULA that provided the state and their citizens with a platform they could use to launch their state operations into the cloud and fast track their digital transformation.



"[The] settlement agreement ends years of turmoil and taxpayer expense."

-Governor Kate Brown, Oregon